

TO OUR FRIENDS AND CUSTOMERS

We are pleased to present this price list of A-1 nursery stock. On the preceding pages you will find a complete assortment of hardy, northern grown nursery stock available for shipment this spring. We have never sacrificed quality for price and strive for complete satisfaction in soliciting your business. We appreciate your past orders and assure you that your future order will be given our prompt attention.

BARE ROOT STOCK

All of our stock is A-1 and graded according to the standards set by the American Association of Nurserymen. All plants are inspected and certified disease-free by New York State Agricultural inspectors at the nursery. All sizes are the minimum size for the grade and include plants from that size up to but not including the next larger size.

7 STEPS TO LARGER SALES

1. Northern & West Coast Field-Grown Nursery Stock
2. Generous, Quality Grading – vigorous, heavy plants
3. Processed Ball in large Pots
4. Winter balling ... new quick start mix
5. Roots treated for fast, earlier, new growth
6. Double Tag System – Variety strip tag with U.P.C. code & full color sales tag with planting instructions
7. Plants stand upright, are neat & attractive, easy to water, east to plant

PRICES

Prices are based on present market conditions and are subject to change without notice. All prices are F.O.B. Nursery. Boxing and baling are extra at cost. No charge for loading bulk stock in trucks.

These prices are in effect July 1 2011 through spring 2012. They are based on current costs and are subject to change prior to Shipment.

TERMS

Our terms are cash. Customers without established credit will be required to pay in advance by cash or credit card. Orders cancelled less than 30 days prior to shipment, will incur a 10% restocking fee. We will be pleased to make credit arrangements with established concerns upon receipt of satisfactory trade references and a completed credit application. Please note that it takes 4-6 weeks to process a credit application.

Payment for the nursery products sold on credit shall be made within thirty (30) days of the date of invoice. When accounts become past due, a service charge of 1.5% per month will be charged to your account. This charge will continue on all overdue amounts until paid.

Noncompliance with established credit terms will result in, at least suspension of credit privileges and reinstatement of C.O.D. terms.

All deliveries are to tailgate only: Customer to provide adequate equipment or labor force.

WATERING TIPS

It is essential to properly water your plants whether they are newly planted or container potted. First, to replace moisture lost through transpiration, which is highest on hot, windy days. Second, to assist the roots in taking necessary food elements from the soil. The fibrous feeder roots cannot absorb food unless they are in solution. If there is not sufficient moisture to form a solution, your healthy-viable plants can die of starvation.

A good way to water is by means of a sprinkler, letting it run until the ground is thoroughly soaked. Deep watering is the only kind that will insure success with your plants. Frequent light watering of the first 2 or 3 inches of soil around the plant does more harm than good as it makes them more susceptible to drought and frost injury.

CLAIMS

Claims for any cause must be made promptly upon receipt of goods.

We will not entertain any claim not reported to us in writing within 10 days after arrival of stock or on accounts not paid in full according to terms of sale.

Plants become your property upon delivery to the transportation company and any claim for damage in transit should be made by the customer to the carrier within 48 hours.

ITEMS NOT LISTED

Call or write for special quotation on varieties or grades not listed

SHIPPING

If you have definite shipping instructions regarding your order, please let us know. Where possible, orders are combined for delivery in one of our trucks, at cost. Due to logistics, we can not guarantee shipment of potted orders before April 1 on our trucks. If your potted order must arrive prior to that date, please contact us to make arrangements. Because of the excessive bulk, we may not be able to ship Potted or Packaged plants by commercial motor freight.

GUARANTEE

We give no warranty, expressed or implied, as to life, description, quality, productiveness or any other matter of any nursery stock, seeds or plants that we sell and will not in any way be responsible for the results secured in transplanting. It is mutually agreed that our liability for any errors, should stock prove untrue to name as labeled, shall be limited, upon satisfactory proof, to our replacing plant or issuing a credit memo.

PRODUCT LIABILITY

Product Liability Insurance is carried on all products by Cincinnati Insurance Co.

MEMBER

N.Y.S.N/LA – New York State Nursery/Landscape Assoc.
N.Y.S. Farm Bureau

PICK UP ORDERS

"Pick Up" orders are welcome, but make arrangements at least 1 full week in advance, so we may have it ready for you. **If using an open truck, bring tarpaulins or suitable coverings to protect the plants.** Even a short trip without protection will damage and kill nursery stock.

REFER TO OUR SPRING 2012 PACKAGED CATALOG FOR ENVIRONMENTALLY SUSTAINABLE RETAIL PACKS

NOTE

**INCREASE YOUR
SPRING PROFITS
WITH THESE
SPECIAL PLANT
ASSORTMENTS
CREATED FOR
FAST SALES**

- Sub-Zero Roses by variety or assortment, dormant potted in #1 ½ & #2 **plantable pots**
- Regular Non-Patent Roses by variety or assortment, in #2, #1 ½ & #1 **plantable pots**
- Ever-blooming shrub Roses, dormant potted in #2 **plantable pots**
- Dormant Potted Grapes, Raspberries, Blueberries in # 2 **plantable pots**
- Flowering & Foliage Vines, dormant potted in # 2 **plantable pots**
- Growing Hybrid Clematis in full leaf. 2 ½ " pot
- America's Favorite Perennials, Small Fruits & Vegetables in our Special Collection of "FLORAL BOXES"

WE ALSO SUPPLY A LINE OF CONTAINER GROWN GRAPES & BERRIES, NON PATENT ROSES IN LEAF AS WELL AS SUB-ZERO ROSES

All Trees, Shrubs & Vines Stored Indoors Under Moisture Controlled Conditions